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**For Immediate Release**

## **Susan Perkins Joins Skipping Stone**

**Los Angeles, CA, August 31, 2010:** Skipping Stone announced today that Susan Perkins has joined the company as a Senior Consultant. Ms. Perkins has extensive experience in energy related investment banking, including advising municipal energy clients including MEAG and MGAG in Georgia, Philadelphia Gas Works, California Department of Water Resources and the City of Austin Texas. She has assisted municipal energy clients raise over \$11 billion in structured and debt financing. Ms. Perkins has over ten years of experience in financial analysis, strategy and structuring during her time with Deloitte, JPMorgan and Merrill Lynch. She has a degree in economics from UCLA, a finance focused MBA from Columbia Business School. Susan will be based in the Southern California offices of Skipping Stone.

“We are excited about adding Susan and her deep financial market skills to our team. Our clients are seeking financial solutions as they prepare for smart grid implementations, renewable energy investments and the various deal flow opportunities now heating up. Susan continues our tradition of providing clients with deeply experienced consultants as they develop optimal strategies in the financial market arena,” said Peter Weigand, Chairman, Skipping Stone.

### **About Skipping Stone:**

Skipping Stone is an energy strategy and market consulting firm, established in 1996 with a mission to serve clients in the ever changing energy marketplace by being a different kind of consulting company. The difference: we provide services by utilizing only professionals that have direct experience in the energy industry. This simple mission and our service delivery model have resulted in numerous successful engagements for over 200 clients worldwide. With offices in Boston, Los Angeles, and Houston, the company focuses on natural gas & power markets, renewables, demand response, energy technologies and sustainability.

For more information visit [www.skippingstone.com](http://www.skippingstone.com)

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